

Account Executive/ Manager – Imaging Systems

Siemens Healthcare Limited

At Siemens Healthineers, we are passionate about enabling healthcare providers worldwide to deliver high-quality patient care, and to do so affordably. As a leading global healthcare company, we at Siemens Healthineers continuously develop our portfolio further, from medical imaging and laboratory diagnostics, to adding managed services, consulting, and healthcare IT services – as well as further technologies for therapeutic and molecular diagnostics

If you really want to make a difference – make it with us.

We make a real difference to the way people live. As a world leader in developing and producing the most advanced engineering technologies, we improve lives and further human achievements worldwide, while also protecting the climate – all thanks to our employees. Working with us, you have the foundation to develop personally and professionally. We give you the chance to do something meaningful, that benefits society and human progress. We give you the chance to make a difference.

We are looking for professional people who want to work on these challenges.

Responsibilities:

The successful candidate will be responsible for promoting and selling the imaging systems such as CT, MRI equipments, prepare proposal to customer needs and update product portfolio to current users. Primary responsibilities include:

- Explore and manage the responsible customer accounts in Hong Kong and Macau market
- Develop new accounts and sales channels
- Identify market segment opportunities
- Product presentation to customers
- Maintain good relationship with customers

Requirements:

Individuals who meet the following requirements or possess the equivalent combination of competence and experience are invited to apply:

- University degree in Science, Engineering or related discipline
- 2 – 3 years selling experience in imaging systems related products preferred
- Good basic medical knowledge;
- Familiar and understand the healthcare system will be an advantage.
- Aggressive, independent with self-initiative
- Strong communication, negotiation and presentation skills
- Well-versed in MS office applications
- Proficiency in both English and Chinese